## Tan Cang Logistics and Stevedoring Joint Stock Company

CONSOLIDATED BALANCE SHEET
As at Sep. 30th, 2009

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 208.178.099.834 | 128.128.648.131 |
| I. Cash and cash equivalents | 110 |  | 56.574.778.540 | 58.946.641.093 |
| 1. Cash | 111 | V. 01 | 31.574.778.540 | 8.946.641.093 |
| 2. Cash equivalents | 112 |  | 25.000.000.000 | 50.000.000.000 |
| II. Short-term financial investments | 120 | V. 02 | 2.300.000.000 |  |
| 1. Short-term investments | 121 |  | 2.300 .000 .000 |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 124.788.487.132 | 61.448.299.848 |
| 1. Trade accounts receivables | 131 |  | 119.241.051.348 | 54.185.452.774 |
| 2. Advances to suppliers | 132 |  | 3.642.356.095 | 2.109.089.698 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 1.905.079.689 | 5.153.757.376 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 18.839.853.300 | 3.263.107.694 |
| 1. Inventories | 141 | V. 04 | 18.839.853.300 | 3.263.107.694 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 5.674.980.862 | 4.470.599.496 |
| 1. Short-term prepaid expenses | 151 |  | 1.965.054.934 | 24.000.000 |
| 2. VAT deductible | 152 |  | 894.822.192 | 2.480.466.300 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 2.815.103.736 | 1.966.133.196 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  | 181.064.398.223 | 163.994.592.506 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 128.216.885.872 | 131.117.631.481 |
| 1. Tangible fixed assets | 221 | V. 08 | 121.945.645.398 | 124.897.899.933 |
| - Historical cost | 222 |  | 172.982.245.481 | 157.223.569.183 |
| - Accumulated depreciation | 223 |  | (51.036.600.083) | (32.325.669.250) |
| 2. Finance leases fixed assets | 224 | V. 09 | 3.389.501.136 | 3.954.418.032 |
| - Historical cost | 225 |  | 4.519.334.928 | 4.519.334.928 |
| - Accumulated depreciation | 226 |  | (1.129.833.792) | (564.916.896) |
| 3. Intangible fixed assets | 227 | V. 10 |  |  |
| - Historical cost | 228 |  |  |  |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V. 11 | 2.881.739.338 | 2.265.313.516 |
| III. Property investment | 240 | V12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |


| IV. Long-term financial investments | $\mathbf{2 5 0}$ |  | $\mathbf{2 7 . 1 6 0 . 7 8 3 . 5 7 6}$ | $\mathbf{1 5 . 5 0 0 . 0 0 0 . 0 0 0}$ |
| :--- | :--- | :--- | ---: | ---: |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V.13 | 27.160 .783 .576 | 15.500 .000 .000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Goodwill | $\mathbf{2 6 0}$ |  |  |  |
| 1. Goodwill | 261 |  |  |  |
| V. Other long-term assets | $\mathbf{2 7 0}$ |  | $\mathbf{2 5 . 6 8 6 . 7 2 8 . 7 7 5}$ | $\mathbf{1 7 . 3 7 6 . 9 6 1 . 0 2 5}$ |
| 1. Long-term prepaid expenses | 271 | V.14 | 23.482 .728 .775 | 15.842 .961 .025 |
| 2. Deferred income tax assets | 272 | V.21 |  |  |
| 3. Others | 273 |  | 2.204 .000 .000 | 1.534 .000 .000 |
|  |  |  |  |  |
| TOTAL ASSETS $(\mathbf{2 7 0}=\mathbf{1 0 0 + 2 0 0})$ | 270 |  | $\mathbf{3 8 9 . 2 4 2 . 4 9 8 . 0 5 7}$ | $\mathbf{2 9 2 . 1 2 3 . 2 4 0 . 6 3 7}$ |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| A. LIABILITIES (300= 310+330) | $\mathbf{3 0 0}$ |  | $\mathbf{1 0 8 . 1 5 5 . 2 1 2 . 0 3 0}$ | $\mathbf{6 0 . 7 5 7 . 1 2 5 . 8 0 5}$ |
| I. Short-term liabilities | $\mathbf{3 1 0}$ |  | $\mathbf{9 9 . 9 8 6 . 1 3 6 . 8 1 6}$ | $\mathbf{5 3 . 4 8 4 . 8 9 4 . 7 0 2}$ |
| 1. Short-term borrowing and debts | 311 | V.15 | 4.550 .000 .005 | 1.000 .000 .020 |
| 2. Trade accounts payable | 312 |  | 43.763 .650 .295 | 19.670 .432 .236 |
| 3. Advances from customers | 313 |  | 5.762 .243 .307 | 51.682 .771 |
| 4. Taxes and liabilities to State budget | 314 | V.16 | 12.853 .412 .648 | 16.199 .587 .465 |
| 5. Payable to employees | 315 |  | 11.674 .043 .226 | 8.949 .557 .369 |
| 6. Payable expenses | 316 | V.17 | 13.611 .883 .023 | 2.690 .492 .017 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V.18 | 7.770 .904 .312 | 4.923 .142 .824 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | $\mathbf{3 3 0}$ |  | $\mathbf{8 . 1 6 9 . 0 7 5 . 2 1 4}$ | $\mathbf{7 . 2 7 2 . 2 3 1 . 1 0 3}$ |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V.19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V.20 | 7.780 .164 .276 | 7.083 .333 .300 |
| 5. Deferred income tax | 335 | V.21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 388.910 .938 | 188.897 .803 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | $\mathbf{4 0 0}$ |  | $\mathbf{2 6 9 . 1 8 1 . 0 7 8 . 0 8 0}$ | $\mathbf{2 2 0 . 8 1 1 . 1 1 2 . 0 8 3}$ |
| I. Capital sources and funds | $\mathbf{4 1 0}$ | V.22 | $\mathbf{2 6 3 . 2 7 4 . 2 0 7 . 1 9 2}$ | $\mathbf{2 1 4 . 1 9 8 . 6 7 1 . 6 8 1}$ |
| 1. Paid-in capital | 411 |  | 170.000 .000 .000 | 170.000 .000 .000 |
| 2. Capital surplus | 412 |  | 25.000 .000 .000 | 25.000 .000 .000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 9.713 .225 .870 | 6.951 .346 .905 |
| 8. Financial reserve fund | 418 |  | 7.717 .916 .280 | 4.956 .037 .315 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 50.843 .065 .042 | 7.291 .287 .461 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | $\mathbf{4 3 0}$ |  | $\mathbf{5 . 9 0 6 . 8 7 0 . 8 8 8}$ | $\mathbf{6 . 6 1 2 . 4 4 0 . 4 0 2}$ |
| 1. Bonus and welfare fund | 431 |  | 5.906 .870 .888 | 6.612 .440 .402 |
| 2. Budgets | 432 | V.23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |


|  | $\mathbf{5 0 0}$ |  |  | $\mathbf{1 1 . 9 0 6 . 2 0 7 . 9 4 7}$ |
| :--- | :---: | :---: | :---: | :---: |
| C. MINORITY INTEREST | $\mathbf{1 0 . 5 5 5 . 0 0 2 . 7 5 0}$ |  |  |  |
| 1. Capial investment of minority shareholders |  |  |  |  |
| 2. Minority interest |  |  |  |  |
| TOTAL RESOURCES $(\mathbf{4 3 0}=\mathbf{3 0 0}+400)$ | 440 |  | 389.242 .498 .057 | $\mathbf{2 9 2 . 1 2 3 . 2 4 0 . 6 3 7}$ |

## CONSOLIDATED INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1. Revenue of sales and services | 01 | VI. 25 | 132.165.669.391 | 94.366.869.458 | 311.218.649.905 | 252.076.450.745 |
| 2. Deductions | 02 | VI. 26 |  |  |  |  |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2}$ ) | 10 | VI. 27 | 132.165.669.391 | 94.366.869.458 | 311.218.649.905 | 252.076.450.745 |
| 4. Cost of goods sold | 11 | VI. 28 | 98.757.258.036 | 71.797.791.116 | 231.766.486.583 | 188.481.885.514 |
| 5. Gross profit (20=10-11) | 20 |  | 33.408.411.355 | 22.569.078.342 | 79.452.163.322 | 63.594.565.231 |
| 6. Financial incomes | 21 | VI. 29 | 1.217.250.318 | 2.112.059.869 | 2.639.892.673 | 2.395.427.953 |
| 7. Financial expenses | 22 | VI. 30 | 223.193.068 | 367.952.084 | 696.982.403 | 474.954.882 |
| - Include: Interest expense | 23 |  | 223.193.068 | 367.952.084 | 674.232.993 | 474.954 .882 |
| 8. Selling expenses | 24 |  | 308.114.983 | 64.799.331 | 955.760 .250 | 114.350.125 |
| 9. General \& administrative expenses | 25 |  | 5.255.023.590 | 3.499.444.251 | 11.613.355.575 | 8.992.683.169 |
| 10. Net operating profit (30=20 + (21-22) - (24+25) | 30 |  | 28.839.330.032 | 20.748.942.545 | 68.825.957.767 | 56.408.005.008 |
| 11. Other incomes | 31 |  | 43.357 .937 | 2.400.000 | 199.899.930 | 104.607.727 |
| 12. Other expenses | 32 |  | 13.328.635 | 16.136.364 | 162.386.706 | 118.344.091 |
| 13. Other profit (40=31-32) | 40 |  | 30.029.302 | (13.736.364) | 37.513.224 | (13.736.364) |
| 14. Gain/loss in associate or joint-venture companies | 50 |  |  |  |  |  |
| 15. Profit before tax (50=30+40) | 60 |  | 28.869.359.334 | 20.735.206.181 | 68.863.470.991 | 56.394.268.644 |
| 16 Current corporate income tax expenses | 61 | VI. 31 | 7.111.220.332 | 5.735.754.024 | 17.140.605.247 | 15.720.414.606 |
| 17. Cost of corporate income tax is exempted |  |  | (2.133.360.700) |  | (5.142.181.574) |  |
| 18 Deferred corporate income tax expenses | 62 | VI. 32 |  |  |  |  |
| 19. Profit after tax (60=50-51-52) | 70 |  | 23.891.517.702 | 14.999.452.157 | 56.865.047.318 | 40.673.854.038 |
| 19.1. Minority interest |  |  | 842.770.980 | 144.650.339 | 2.137.467.996 | 751.070.945 |
| 19.2 Profit after tax of parent company's shareholder |  |  | 23.048.746.722 | 14.854.801.818 | 54.727.579.322 | 39.922.783.093 |
| 20. EPS (*) |  |  | 1.356 | 969 | 3.219 | 3.045 |

## CONSOLIDATED CASH FLOWS STATEMENT

Quarter 3/ 2009 (Indirect method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 68.863.470.991 | 56.394.268.644 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 19.275.847.729 | 14.701.141.467 |
| Provisions | 3 |  |  |  |
| Unrealized foreign exchange difference loss/gain | 4 |  |  |  |
| Loss/gain from investment | 5 |  | (2.646.203.025) | (2.395.427.953) |
| Interest expenses | 6 |  | 696.982.403 | 474.954 .882 |
| 3. Operating profit before the changes of current capital | 8 |  | 86.190.098.098 | 69.174.937.040 |
| Changes in accounts receivable | 9 |  | (64.828.745.377) | (13.080.842.393) |
| Changes in inventories | 10 |  | (15.576.745.606) | (6.252.649.955) |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | 52.756.386.766 | 19.904.771.731 |
| Changes in prepaid expenses | 12 |  | (9.580.822.684) | (322.686.175) |
| Paid interest | 13 |  | (595.780.305) | 474.954 .882 |
| Paid corporate income tax | 14 |  | (14.941.627.320) | (13.954.170.865) |
| Other receivables | 15 |  | 2.373.163.081 | 5.727.988.554 |
| Other payables | 16 |  | (7.732.693.925) | (4.591.117.832) |
| Net cash provided by (used in) operating activities | 20 |  | 28.063.232.728 | 57.081.184.987 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets <br>  | 21 |  | (25.777.692.805) | (22.925.843.318) |
|  | 22 |  | 104.036.762 |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  | (5.000.000.000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  | 600.000.000 |
| 5. Cash paid for joining capital in other companies | 25 |  | (11.660.783.576) | (8.000.000.000) |
| 6. Withdrawal of capital in other companies | 26 |  |  | 374.850.000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 2.652.513.377 | 2.395.427.953 |
| Net cash used in investing activities | 30 |  | (34.681.926.242) | (27.155.565.365) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  | 3.756.830.961 | 60.240.646.003 |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | 75.000.000.000 |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 6.121.830.976 | 5.972.589.471 |
| 4. Cash paid to principal debt | 34 |  | (1.125.000.000) | (1.597.589.476) |
| 5. Cash paid to financial lease debt | 35 |  | (750.000.015) | (2.406.953.992) |
| 6. Dividend, profit paid for owners <br>  <br> Li.nolald.... | 36 |  |  | (26.400.000.000) |
|  |  |  |  | 9.672 .600 .000 |
| 8. Dividend, profit paid for minority shareholder |  |  | (490.000.000) |  |
| Net cash (used in) provided by financing activities | 40 |  | 4.246.830.961 | 50.568.046.003 |
|  |  |  |  |  |


| Net cash during the period $(\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0})$ | $\mathbf{5 0}$ |  | $\mathbf{( 2 . 3 7 1 . 8 6 2 . 5 5 3})$ | $\mathbf{8 0 . 4 9 3 . 6 6 5 . 6 2 5}$ |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | $\mathbf{6 0}$ |  | $\mathbf{5 8 . 9 4 6 . 6 4 1 . 0 9 3}$ | $\mathbf{1 2 . 7 8 7 . 6 1 1 . 5 8 6}$ |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR $(\mathbf{7 0}=\mathbf{5 0 + 6 0 + 6 1})$ | $\mathbf{7 0}$ | 31 | $\mathbf{5 6 . 5 7 4 . 7 7 8 . 5 4 0}$ | $\mathbf{9 3 . 2 8 1 . 2 7 7 . 2 1 1}$ |

